

SE(

18005031

OMB APPROVAL

OMB Number: 3235-0123

**Expires:** August 31, 2020 Estimated average burden hours per response.....12.00

ANNUAL AUDITED REPORTSEC
FORM X-17A-5 Mail Proce
Section

Section

MAR 0 1 2018

SEC FILE NUMBER

8-68106

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2017	AND ENDING	12/31/2017
mereka kan Majaran 1880 ke esta ka 1886	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER: USRP Equ	uities, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN  99 Wood Avenue South Suite 50		Box No.)	FIRM I.D. NO.
	(No. and Street)		
Iselin	New Je	ersey	08830
(City)	(State)	(	(Zip Code)
NAME AND TELEPHONE NUMBER OF PER Matthew G. Riordan	SON TO CONTACT IN	REGARD TO THIS REI	PORT 732-321-8312
			(Area Code – Telephone Number
B. ACCO	UNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained	in this Report*	
CohnReznick LLP			
(N	ame – if individual, state last,	first, middle name)	
4 Becker Farm Road	Roseland	New .	Jersey 07068
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			and his target has go
Accountant not resident in United	States or any of its poss	sessions.	
F	OR OFFICIAL USE	ONLY	

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

I, Mark M. Skinner	, swear (or affirm) that, to the best of nicial statement and supporting schedules pertaining to the firm of
USRP Equities, LLC	, as
of December 31	, 20_17, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor,	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as f	ollows:
garage and the second	
	mana mana
worn to and subscribed	Signature
before me this	Signature
210 day of February, 2018	Chief Executive Officer
	Title
	SE CARMAGNOLA LAPRUS
NOIAIV FUDIIC	TARY PUBLIC OF NEW JERSEY
	Commission Expires 5/28/2018
This report ** contains (check all applicable boxe (a) Facing Page.	:8):
(a) Facing Fage.  (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condi	
(f) Statement of Changes in Stockholders E	quity or Partners' or Sole Proprietors' Capital.
(g) Computation of Net Capital.	and to claims of creations.
(h) Computation for Determination of Reserv	
(i) Information Relating to the Possession or	
	xplanation of the Computation of Net Capital Under Rule 15c3-1 and the
	serve Requirements Under Exhibit A of Rule 15c3-3.  I unaudited Statements of Financial Condition with respect to methods of
consolidation.	i unaudited Statements of Financial Condition with respect to methods of
(l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report	
(n) A report describing any material inadequac	cies found to exist or found to have existed since the date of the previous audit
**For conditions of confidential treatment of cert	ain portions of this filing, see section 240.17a-5(e)(3).

# <u>Index</u>

Fa	cina	Page
ıa	CHIQ	гаус

	<u>Page</u>
Report of Independent Registered Public Accounting Firm	2
Statement of Financial Condition December 31, 2017	3
Notes to Statement of Financial Condition	4-7
Schedule I - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission  December 31, 2017	8
December 61, 2617	0



**ACCOUNTING • TAX • ADVISORY** 

### Report of Independent Registered Public Accounting Firm

To the Member USRP Equities, LLC

Opinion on the Financial Statement

We have audited the accompanying statement of financial condition of USRP Equities, LLC (a wholly-owned subsidiary of U.S. Retirement Partners, Inc. and a limited liability company) as of December 31, 2017 and the related notes and schedule. In our opinion, the statement of financial condition presents fairly, in all material respects, the financial position of USRP Equities, LLC as of December 31, 2017 in conformity with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

This financial statement is the responsibility of USRP Equities, LLC's management. Our responsibility is to express an opinion on USRP Equities, LLC's financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to USRP Equities, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statement. We believe that our audit provides a reasonable basis for our opinion.

#### Supplemental Information

The supplemental information contained in Schedule I has been subjected to audit procedures performed in conjunction with the audit of USRP Equities, LLC's financial statement. The supplemental information is the responsibility of USRP Equities, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statement or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statement as a whole.

We have served as USRP Equities, LLC's auditor since 2011.

Roseland, New Jersey February 26, 2018

CohnReynickLLF

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2017

# **ASSETS**

Cash	\$ 19	96,137
Commissions receivable	1,19	91,764
Other current assets		1,500
Total assets	\$ 1,38	39,401
LIABILITIES AND MEMBER'S EQUITY		
Liabilities		
Accounts payable	\$	6,000
Payable to related parties	1,19	91,764
Total liabilities	1,19	97,764
Commitments and contingencies		
Member's equity	19	91,637
Total liabilities and member's equity	\$ 1,38	<u> 19,401</u>

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

### Note 1 - Organization:

USRP Equities, LLC (the "Company"), a wholly-owned subsidiary of U.S. Retirement Partners, Inc. (the "Parent"), is registered with the Securities and Exchange Commission ("SEC") as a broker-dealer and is a member of both the Financial Industry Regulatory Authority, Inc. ("FINRA") and the Securities Investors Protection Corporation ("SIPC"). The Company was formed in May 2008.

FINRA and SIPC granted the Company membership effective January 20, 2010 and January 1, 2016, respectively.

The Company is a limited purpose broker-dealer created to receive securities-based compensation from other broker-dealers under commission sharing arrangements.

The Company is a limited liability company and its operating agreement provides for the Company to exist in perpetuity. The Parent has pledged to provide an annual capital contribution to ensure the continued operations of the Company. The capital contribution provided in 2017 was \$200,000.

The accompanying statement of financial condition has been prepared from the separate records maintained by the Company and, due to certain transactions and agreements with affiliated entities, may not necessarily be indicative of the financial condition that would have existed or the results that would have been obtained from operations had the Company operated as an unaffiliated entity.

# Note 2 - Summary of significant accounting policies:

#### Cash:

The Company maintains cash deposits in a noninterest bearing checking account at a bank. At times, the cash balance exceeds federally insured limits.

#### Revenue recognition:

Variable annuity commissions paid by insurance companies are based on a percentage of the premium that the insurance company charges to the policyholder. First-year commissions are calculated as a percentage of the first twelve months premium on the policy and earned in the year that the policy is originated. In many cases the Company receives renewal commissions for a period following the first year, if the policy remains in force. Commissions from insurance companies are recognized when the following criteria are met: (1) the policy application and other carrier delivery requirements are substantially complete, (2) the premium and commission is paid and/or (3) the policy holder is contractually committed to the purchase of the product. Carrier delivery requirements may include additional supporting documentation, signed amendments and premium payments. Commissions earned on a renewal basis

### NOTES TO STATEMENT OF FINANCIAL CONDITION

### Note 2 - Summary of significant accounting policies (continued):

are generally recognized upon receipt from the carrier since that is when the Company is first notified that such commissions have been earned. Any commission adjustments are recorded as they occur, but were minimal during 2017.

The Company earns commissions related to the sale of securities and certain investment related insurance products. Commissions consist of two primary forms. The first are transactional, which are typically paid on a specific investment. The second are recurring, which consist of commissions paid for ongoing deposits into investment accounts, asset-based fees determined by the size of the client's account and/or investment advisory fees also linked to the size of a client's account. Transaction-based fees, including performance fees, are recognized when all contractual obligations have been satisfied. Securities and mutual fund commission income and related expenses are recorded on a tradedate basis.

# Receivables:

On a periodic basis, the Company evaluates its receivables and establishes an allowance for doubtful accounts, based on a history of past write-offs and collections and current considerations. At December 31, 2017, no allowance for doubtful accounts was deemed necessary.

### Major customers:

During 2017, the Company earned all of its revenue from five clients with approximately 92% of the revenue being earned from two of these clients. At December 31, 2017, approximately 95% of the Company's commissions receivable are due from these two clients.

#### Income taxes:

The Company is a limited liability company and is considered a disregarded entity for federal and state income tax purposes; hence, the Company files no income tax returns. Any income or loss generated is passed through to the member.

### New accounting pronouncements:

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which creates a new Topic in Accounting Standards Codification (Topic 606). The standard is principle-based and provides a five-step model to determine when and how revenue is recognized. The core principle is that a company should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. This standard is effective for interim or annual periods beginning after December 15, 2017 and allows for either full retrospective or modified retrospective adoption.

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

# Note 2 - Summary of significant accounting policies (concluded):

Management has evaluated the impact of Topic 606 and, once adopted, management does not believe that it will have a material impact on the financial statements.

#### Use of estimates:

The preparation of the statement of financial condition in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition and the reported amounts of revenue and expenses during the period. Actual results could differ from those amounts.

### Subsequent events:

The Company has evaluated events and transactions for potential recognition or disclosure through February 26, 2018, which is the date the financial statements were available to be issued.

# Note 3 - Related party transactions:

As stated in Note 1, the Company was created to receive securities-based compensation from other broker-dealers under commission sharing arrangements. These commissions will be generated by representatives of the paying broker-dealers. Such representatives are agents of subsidiaries of the Parent. These commissions will be used to pay expenses of the subsidiaries as outlined in expense sharing agreements between the related entities. The expenses paid are for administrative services, compensation and benefits provided through the Parent to these subsidiaries and will include (but are not limited to) agent or administrative staff recruiting assistance, payment of overhead costs, insurance and retirement plan benefits, all of which are generally not provided by their broker-dealer.

The Company shares space and office staff with the Parent and is allocated a share of those expenses on a monthly basis. The Company also pays management fees to various subsidiaries of the Parent to reimburse them for general and administrative expenses that are incurred in the generation of commissions paid to the Company. At December 31, 2017, no amount was due to the Parent for these services and amounts payable to related parties for management fees amounted to \$1,191,764. The administrative service fee would not necessarily be the same if an unrelated party provided these services to the Company.

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

### Note 4 - Net capital requirement:

As a registered broker-dealer and member of FINRA, the Company is subject to the SEC's Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital and the ratio of aggregate indebtedness to net capital not to exceed 15 to 1. The rule also provides that equity capital may not be withdrawn or cash distributions paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2017, the Company had net capital of \$190,137, which was \$110,286 in excess of its minimum required net capital of \$79,851. The Company's ratio of aggregate indebtedness to net capital at December 31, 2017 was 6.30 to 1. During 2017, the Parent made a \$200,000 capital contribution to fund operating expenses.

### Note 5 - Regulatory compliance:

The Company claims exemption under the exemptive provisions of Rule 15c3-3 under subparagraph (k)(2)(i). The Company does not maintain customer accounts or handle customer funds.

#### Note 6 - Contracts:

The Company has a management agreement with its Parent and its subsidiaries that provides space, staff support and various other general and administrative functions which help generate and support the commissions paid to the Company.

The Company has also entered into commission sharing arrangements with external broker-dealers in order to receive the commissions generated by the salesforce of its Parent and its subsidiaries.

#### Note 7 - Indemnifications:

The Company provides representations and warranties to counterparties in connection with a variety of commercial transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. These indemnifications generally are standard contractual terms and are entered into in the normal course of business. The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in the statement of financial condition for these indemnifications.

# SCHEDULE I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2017

Member's equity	\$	191,637
Deduction and/or charges Non-allowable assets - other current assets		1,500
Net capital	<u>\$</u>	190,137
Aggregate indebtedness - total liabilities		1,197,764
Computation of basic net capital requirement:  Minimum net capital required (greater of 6-2/3% of aggregate indebtedness or \$5,000 minimum		
dollar net capital requirement)	\$	79,851
Excess net capital	\$	110,286
Ratio of aggregate indebtedness to net capital		6.30 to 1

There are no material differences between the preceding computation and the Company's corresponding unaudited Part IIA of Form X-17A-5 as of December 31, 2017.

See Report of Independent Registered Public Accounting Firm.

USRP Equities, LLC (A Wholly-Owned Subsidiary of U.S. Retirement Partners, Inc.)

Report on Statement of
Financial Condition
(With Supplementary Information)
and Report of Independent Registered
Public Accounting Firm

**December 31, 2017**